



HARLEY-DAVIDSON

PARTS & ACCESSORIES BULLETIN

May 24, 1985

P&A #249

UPDATE ON HARLEY-DAVIDSON

RADIO BUSINESS

The Parts and Accessories Division would like to update all dealers on the status of our radio business. Our supplier of complete radio kits, Motorola, Inc., has informed us that they are no longer in the business of manufacturing radios. In order to thoroughly understand what we can offer you to meet the needs of your customers, please review this bulletin carefully.

A. FLT CUSTOMERS

- o The complete AM/FM/CASSETTE radio caddy kit, P/N 77000-80A is OBSOLETE.
- o The complete AM/FM STEREO radio caddy kit, P/N 77001-82 is AVAILABLE. To help you sell these kits, effective immediately, we have reduced the dealer net to a special close-out price of \$139.95. That is \$60.00 off the regular dealer net price.
- o The new FLT caddy kit (without radio chassis) P/N 77024-85, that is pictured in the 1985 Spring Catalog on P. 20, will be available by 7/15/85. Although the catalog only lists a Part Number for a black caddy kit, two colors will be available:

77024-85 Black Caddy Kit

77037-85 Brown Caddy Kit (for tan/creme FLT's)

Both new caddy kits include premium 4" speakers; grills; mounting hardware; and instructions. These caddy kits have been designed to fit 1982-later FLT models.

B. FLHT CUSTOMERS

- o Both complete AM/FM/CASSETTE radio caddy kit P/N 77009-83 and AM/FM stereo radio caddy kit P/N 77010-83 are OBSOLETE. All current backorders are being cancelled.
- o The FLHT caddy kit (without radio chassis) P/N 77023-84 that is identified in the '85 Spring Catalog on P. 21 is currently on backorder; but, we fully expect to ship all backorders between June 1 and June 15. We are working on a day-to-day basis with the vendors and feel comfortable that by June 15, we will have sufficient stock in our warehouse to meet your future needs.

(OVER)

C. FXRT CUSTOMERS

- o The complete AM/FM/CASSETTE radio kit P/N 77015-83 is obsolete when stock is used up. We have a very limited supply of these in our warehouse so you must order now. When they are gone, it will be OBSOLETE and backorders will be cancelled.
- o The complete AM/FM stereo radio kit P/N 76199-83 IS OBSOLETE.
- o We have developed a New FXRT RADIO MOUNTING KIT P/N 77105-86. It includes the following:
 - 2 - 5 1/4" Speakers
 - 2 - Speaker Grill Kits
 - 1 - Radio Cover Kit
 - 1 - Radio Mounting Bracket, Rear
 - 1 - Instruction Sheet

Dealer Net: \$55.20

Suggested Retail: \$84.95

We expect to have stock in our warehouse during the week of June 3 to meet your needs.

As you can see, the Harley-Davidson Parts and Accessories Division will not be re-ordering any Motorola complete radio kits. We suggest you sell to your customers one of our caddy kits or radio mounting kits as listed above. Recommend to your customers to purchase automotive quality radios with at least 7.5 watts per channel when installing them on a motorcycle.

We are currently working on a new premium sound system and will keep you informed of our progress in the near future.

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