



HARLEY-DAVIDSON

PARTS & ACCESSORIES BULLETIN

JUNE 4, 1985

P&A #250

MOTOR OIL

REDUCED

MINIMUM ORDER QUANTITY

At the request of several small dealers, we have reduced the minimum order quantity to 10 cases or 1 drum, effective June 10, 1985.

We still, however, encourage the purchase of 25 cases or more to take advantage of the 5% discount and reduced freight costs. Another suggestion is for several dealers to pool their purchases.

Pricing for 10 to 24 cases remains the same as it was prior to the 25 case minimum requirement.

For your ordering convenience, a list of part numbers and prices is attached.

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Attachment

OIL PRICE LIST

POWER BLEND

CASE OF 24 QUARTS (EQUALS TWO 12 QUART TRAYS)

P/N 99815 SP MULTI GRADE 20W-50

<u>QTY.</u>	<u>DEALER NET</u>	<u>SUGGESTED RETAIL</u>
(10-24)	\$30.42	1.95 QUART
(25-49)	28.90	
(50-99)	27.38	
(100 & UP)	26.62	

55 GALLON DRUM

P/N 99825 SP MULTI GRADE 20W-50

Dealer Net \$250.58

Suggested Retail \$1.70 Quart

PREMIUM II

CASE OF 24 QUARTS (EQUALS TWO 12 QUART TRAYS)

P/N 99815 M Medium Heavy
P/N 99815 R Regular Heavy
P/N 99815 X Extra Heavy Grade 60
P/N 99815 SL Special Light (to be discontinued when stock is depleted)

<u>QTY.</u>	<u>DEALER NET</u>	<u>SUGGESTED RETAIL</u>
(10-24)	\$28.08	\$1.80 Quart
(25-49)	26.68	
(50-99)	25.27	
(100 & UP)	24.57	

55 GALLON DRUM

P/N 99825 M Medium Heavy
P/N 99825 R Regular Heavy
P/N 99825 X Extra Heavy
P/N 99825 SL Special Light (To be discontinued when stock is depleted)

Dealer Net \$228.47

Suggested Retail \$1.55 Quart

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