

Parts & Accessories Bulletin

May 13, 1986



P&A #291

NEW DEALER NET PRICING OEM REPLACEMENT BATTERIES

Effective Monday, May 19, the dealer net pricing will be changed on all OEM Replacement Batteries to offer you, the dealer, one of the most profitable battery purchase programs in the industry.

Now, depending on what quantities you purchase, you will have the opportunity to make in excess of 40% profit on all batteries we currently offer.

But that's not all! No longer will you have to order a large quantity of all one particular battery to get the "best price", now you can "mix em up". In other words, if you just need a couple of each battery, but your total order is equal to 12 or more, you'll get all batteries you purchased at the net 3 price.

So quickly review the NEW DEALER NET pricing on the attached order form and contact your P&A Account Representative, your P&A Phone Sales Representative, let your fingers do the walking on your SUCCESS terminal, or simply drop your order in the mail, whichever is most convenient.

Remember, the more you order, the more you profit!!

PARTS AND ACCESSORIES DIVISION

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Attachment



FILE IN ACCESSORY GUIDE FOR FUTURE REFERENCE



DEALER ORDER
ORDER DATE
DEALER NO
ORDER TYPE
WARRANTY CLAIM NO
FOR OFFICE USE ONLY
ACCT.
TRF ACCT

SHIP NAME _____
ADDRESS _____
CITY/STATE/ZIP _____

PLEASE USE PART NUMBERS
DO NOT USE FOR
CORRESPONDENCE

[illegible]PRINTED
IN U.S.A.

PLEASE USE PART NUMBERS
DO NOT USE
CORRESPONDENCE