

Parts & Accessories Bulletin

February 7, 1991



PAB #476

Motorcycle Oil Price Decrease

Effective February 7, 1991 the dealer net price on motor oil was reduced approximately 3.6 percent.

As promised, we immediately lowered the price to you upon notification of a decrease from our oil supplier.

We will make this price decrease retroactive to all motor oil orders placed February 1, 1991 and later. For those dealers who placed an oil order (February 1 - February 6), at the higher prices, you will be called so we can determine if you would like to order additional oil and we will also give you a new order number since we will need to cancel the order you already placed and generate another one to insure you receive the new, low prices.

NOTE: We have NOT received any notification of a price decrease on specialty lubricants, so we are not lowering prices on lubes at this time.

The following reduced prices on oil went into effect on February 7, 1991:

99816SP Case 12 Quarts 20W50

Net \$20.98; \$19.93 ea./50; \$18.88 ea./100; \$18.36 ea./200 List \$32.28 (2.69 Qt.)

99820SP Case 4 Gallons 20W50

Net \$27.43; \$26.06 ea./50; \$24.69 ea./100; \$24.00 ea./200 List \$42.20 (10.55 Gal.)

99826SP 55 Gallon Drum 20W50

Net \$343.20 List \$528.00

99816R Case 12 Quarts SAE 50

Net \$20.20; \$19.19 ea./50 \$18.18 ea./100; \$17.68 ea./200 List \$31.08 (\$2.59)

99820R Case 4 Gallons SAE 50

Net \$26.39; \$25.07 ea./50; \$23.75 ea./100; \$23.09 ea./200 List \$40.60 (\$10.15 Gal.)

99826R 55 Gallon Drum SAE 50

Net \$328.90 List \$506.00

99816X Case 12 Quarts SAE 60

Net \$20.20; \$19.19 ea./50; \$18.18 ea./100; \$17.68 ea./200 List \$31.08 (\$2.59 Qt.)

99820X Case 4 Gallons SAE 60

Net \$26.39; \$25.07 ea./50; \$23.75 ea./100; \$23.09 ea./200 List \$40.60 (\$10.15 Gal.)

99826X 55 Gallon Drum SAE 60

Net \$328.90 List \$506.00



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PAB #476



December 21, 1990

MOTORCYCLE OIL & SPECIALTY LUBES PRICE INCREASE

Due to the continued crisis in the Middle East, we find it necessary to increase prices effective JANUARY 4, 1991.

Despite the fact that our suppliers increased prices in early November, we intentionally held off on this latest increase in hope of a turnaround and possible cost reduction, which unfortunately did not occur. We might also add, that this is the first increase on any of the SPECIALTY LUBES since April 1, 1990.

Only those orders placed on January 4, 1991 and later will be billed at the higher prices, as follows:

MOTORCYCLE OIL	
99816SP Case 12 Quarts 20W50	Net \$21.76; \$20.69 ea./50; \$19.58 ea./100; \$19.04 ea./200 List \$33.48 (\$2.79 qt.)
99820SP Case 4 Gallons 20W50	Net \$28.47; \$27.05 ea./50; \$25.62 ea./100; \$24.91 ea./200 List \$43.80 (\$10.95 Gal.)
99826SP 55 Gallon Drum 20W50	Net \$357.50 List \$550.00
99816R Case 12 Quarts SAE 50	Net \$20.98; \$19.93 ea./ 50 \$18.88 ea./100; \$18.36 ea./200 List \$32.28 (\$2.69)
99820R Case 4 Gallons SAE 50	Net \$27.43; \$26.06 ea./50; \$24.69 ea./100; \$24.00 ea./200 List \$42.20 (\$10.55 Gal.)
99826R 55 Gallon Drum SAE 50	Net \$343.20 List \$528.00
99816X Case 12 Quarts SAE 60	Net \$20.98; \$19.93 ea./50; \$18.88 ea./100; \$18.36 ea./200 List \$32.28 (\$2.69 Qt.)
99820X Case 4 Gallons SAE 60	Net \$27.43; \$26.06 ea./50; \$24.69 ea./100; \$24.00 ea./200 List \$42.20 (\$10.55 Gal.)
99826X 55 Gallon Drum SAE 60	Net \$343.20 List \$528.00

PRIMARY CHAINCASE LUBE	
99887-84 Quart (Pkg. Qty. 12)	Net \$2.21 List \$3.69
99886-84 Gallon (Pkg. Qty. 6)	Net \$7.67 List \$12.79
99885-85 55 Gallon Drum	Net \$355.08 List \$591.80

SEMI-SYNTHETIC TRANSMISSION LUBE	
99892-84 Quart (Pkg. Qty. 12)	Net \$3.70 List \$5.69
99891-84 Gallon (Pkg. Qty. 6)	Net \$13.51 List \$20.79
99890-85 55 Gallon Drum	Net \$670.67 List \$1031.80

SPORT-TRANS FLUID	
99896-88 Quart (Pkg. Qty. 12)	Net \$2.81 List \$4.69
99895-88 Gallon (Pkg. Qty. 6)	Net \$10.07 List \$16.79
99894-88 55 Gallon Drum	Net \$487.08 List \$811.80



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